

Insight Game Personality Table...

Read through the following short descriptions that have been written so that you can see the similarities and distinctions between each. Circle the one/s that best describe you.

PERSONALITY MATRIX			
<p>1. Notice where the Attitudes are located: The E/I and J/P preferences</p> <p>2. Notice where the Mental Functions are located: The S/N and T/F preferences</p>			
<p>ISTJ Assertive, factual, reflective and logical problem solvers who love working with complex details and specifics.</p>	<p>ISFJ Quiet, reflective and sensitive who love the responsibility of providing care and support for others.</p>	<p>INFJ Quiet, reflective and caring who love the responsibility of developing new ways of supporting and assisting others.</p>	<p>INTJ Assertive, private, independent, logical, reflective and analytical who love the opportunity to plan, lead and manage well thought out solutions to solve complex problems.</p>
<p>ISTP Factual, reflective and logical problem solvers in any practical pursuit especially involving new exciting experiences.</p>	<p>ISFP Quiet, reflective and sensitive problem solvers who love the exciting challenge of artistic and people pursuits.</p>	<p>INFP Quiet, reflective and caring who love to work in projects that allow them to excel using empathy and communication skills.</p>	<p>INTP Private, independent logical, reflective and analytical they love the opportunity to think through and solve complex problems.</p>
<p>ESTP Outgoing, practical problem solvers who love action, negotiation and thrive on exciting new experiences.</p>	<p>ESFP Outgoing, practical problem solvers who love the excitement of making a difference with people.</p>	<p>ENFP Enthusiastic, outgoing, idea people who love the challenge of pursuing a multitude of projects that make a difference with people.</p>	<p>ENTP Enthusiastic, outgoing idea people who love the challenge of developing new solutions when pursuing a new role or opportunity.</p>
<p>ESTJ Assertive, practical, rational, decisive they are born administrators who love efficiency and effectiveness and managing and leading.</p>	<p>ESFJ Outgoing, sociable planners who love working on the specifics to serve and organise others and events efficiently and effectively.</p>	<p>ENFJ Outgoing, sociable, planners who love to take warm energy to whatever challenge they set themselves particularly working to make a difference with people.</p>	<p>ENTJ Assertive, logical and decisive people who love the opportunity to lead and plan long range projects.</p>

PLEASE PRINT CLEARLY

NAME:

Today's date:

Year & group:

Gander:

a.	I prefer to work on projects in a team or in a group	b.	I prefer to work on projects by myself or with one other person
a.	My energy level is boosted by meeting new people at school or at parties	b.	I feel personally drained when meeting too many new people at school or parties
a.	I speak without thinking and sometimes have to tell people close to me I didn't mean what I said	b.	People close to me sometimes have to ask, "What are you thinking?" What is on your mind?
a.	My motto is: "What you see is what you get. I am open with people about who I am, what I think and where I stand	b.	My motto is: "Sjill waters run deep" I generally keep my personal life, ideas and opinions to myself
a.	I often leave class or student meetings wishing I had said so much	b.	I often leave class or student meetings wishing I had said more to express my view
a.	I don't mind some level of noise and activity in my working environment. In fact, I often enjoy the stimulation	b.	I need peace and quiet to work at my best. I cannot work well in a noisy environment
a.	I find it lonely, boring or difficult to work in isolation for long periods of time	b.	I work by myself for long periods of time without feeling lonely or bored by the lack of human interaction
a.	I meet people easily and introduce myself to others. People probably describe me as outgoing	b.	I am not that comfortable mixing with people I don't know. People probably describe me as quiet.
a.	I think things through by talking about them or make up my mind in the course of conversation	b.	I think things through by myself, in advance, before I express an opinion

E
Circle the highest

I

N

S
Circle the highest

F

T
Circle the highest

P

J
Circle the highest

THE INSIGHT GAME

SCHOOL:

Email (to receive career updates):

WHO ARE YOU? From each pair of statements, circle 'a' or 'b'

Complete each row from left to right.

a.	People see me as creative	b.	People see me as practical
a.	I rely on ideas and insight to inspire my actions	b.	I count on the lessons of experience to guide my actions
a.	People with no clear sense of vision are hard for me to understand	b.	People with no common sense are hard for me to understand
a.	My motto is: "When in doubt, try a new way of doing it; invent something	b.	My motto is: "When in doubt, do what you did before; tried and true ways are usually the best"
a.	I create	b.	I do
a.	I am an abstract thinker, someone who deals in the world of ideas	b.	I am a concrete thinker, a real world person
a.	Designing, creating, inspiring, inventing, and imagining are the key words of my life	b.	Producing, building, making, running and doing are the key words of my life
a.	I am best seeing creative possibilities in any situation to discover innovative solutions to problems	b.	I am best at observing the facts in any situation to work out practical solutions to problems
a.	I am a concept person. I don't lose sight of the big picture	b.	I don't miss details. I am better than most people at reconstructing events: who, what, when and where

a.	People may criticize me for being too casual and not following through on what I start, or for being later than I expect in finishing things	b.	People may criticize me for overplanning things, always working to finish what is started, on time
a.	Being systematic, punctual and organised are not my strong points	b.	My strong points include being systematic, punctual and organised
a.	In making decisions, I may change my mind or wonder if I've made the right choice, once I'm committed	b.	I rarely change my mind after it is made up, and I am usually satisfied with my decisions
a.	I have a tendency to start projects by just jumping in and figuring things out as I go along	b.	Before I start a project, I have a tendency to make up lists, schedules, and plans, or have a timetable clearly in mind
a.	Spontaneous is my middle name	b.	Organised is my middle name
a.	I prefer watching and waiting, taking in information and observing rather than making decisions or drawing conclusions	b.	I prefer "getting to the bottom line": making decisions and drawing conclusions, or working in clear cut situations
a.	Given the choice, I prefer to decide what to do and where to go without advance planning – whenever the spirit moves me	b.	Given the choice, I prefer to live a well planned life, knowing when and where things will happen
a.	I tend to spend too much time coming to decisions – exploring too many factors and inputs	b.	I tend to make snap judgements and jump to conclusions before considering all sides of an issue
a.	I dislike too much structure & scheduling, I often meet deadlines on time. I avoid extra hard at the last minute	b.	I tend to organise my life in advance, so I can meet deadlines on time. I avoid working frantically at the last minute

P
Circle the highest

J

P OR **J**

1. Add up each column. Use the highest score in each pair to construct your 4 letter code.
2. Read the description of your profile on the back of this page. Does it best describe you?
3. If you do not agree with the description, discuss this with the CFT School Counsellor.
4. Once you have found a profile which best describes you, write it at the top of this page.